

Attenborough Investment Lead

Location:	The Old Ragged School, Nottingham City Centre
Responsible to:	Director of Development
Responsible for:	No line management responsibility
Terms & Requirements:	Fixed Term (18 Months) Full time Evenings and weekend working may be required Travel to other sites will be required

Key Purpose

Offering advice, guidance and direction, ensuring the organisation's work is informed by best practice and up to date knowledge. The Lead role is a Subject Matter Expert and has no line management responsibilities, but offers coaching and guidance to other staff where appropriate.

The Attenborough Investment Lead will work across the Group to build a compelling case for investment in one of the UK's most significant nature-based investment propositions. Creating a transformational vision for Attenborough Nature Reserve and Visitor Centre. Bringing together conservation, placemaking, regeneration, education, visitor economy and commercial opportunities into a compelling proposition capable of attracting substantial public, philanthropic and private investment.

Responsibilities

- Develop an overall investment strategy for NWTs vision for the Attenborough Nature Centre and Nature Reserve, covering capital fundraising, philanthropy, trusts and foundations, corporate investment, blended finance and commercial income.
- Lead development of an investment prospectus and Strategic Outline Case including;
 - Creating and managing a small working group of key internal and external experts to drive forward the development of the investment case
 - Coordinating the collation and commissioning of critical data and evidence to underpin the investment case
 - Analysing key data and evidence to identify gaps and build compelling narratives
 - Commission feasibility studies, visitor modelling, business cases and commercial operating models.
- Coordinate and undertake regular reporting to key stakeholders, including the East Midlands Combined County Authority and relevant NWT Committees
- Identify and work with colleagues to engage and nurture potential funders. Developing strategic partnerships that strengthen the long-term investment proposition.
- Work in a way that is aligned with the values of NWT – Ambitious, Innovative, Supportive, Together and Inclusive
- Work in accordance with current Health & Safety legislation and best practice
- Assist with other areas of work and undertake other duties appropriate to the post.
- Develop and maintain contacts with colleagues in other Wildlife Trusts and the Royal Society of Wildlife Trusts

- On occasion, you will be required to work outside of standard office hours, making adjustments to your normal working week to accommodate this.
- This role is subject to a DBS check

Key competencies

Desirable qualifications:

- Degree or equivalent experience at a level appropriate to this position
- Full driving licence

Capabilities:

- Excellent interpersonal, communication and relationship management skills, with an ability to interact effectively at all levels
- Excellent relationship building skills with the ability to motivate and inspire others
- Demonstrable project management skills with the ability to motivate, inspire and develop a highly effective project team
- Exceptional storytelling and investment proposition development
- Political awareness and stakeholder influence
- Commercial acumen and negotiation
- Understanding of blended finance and philanthropic funding
- Ability to inspire confidence with senior investors and funders
- Good understanding of project management methodologies
- Proficient in using workplace technologies including AI tools, collaboration platforms, and data visualisation

Experience

- Significant experience leading complex capital, regeneration or investment programmes.
- Demonstrable track record of developing successful multi-million-pound investment propositions.
- Experience influencing senior stakeholders across public, private and voluntary sectors.
- Experience managing complex partnerships and commissioning specialist consultants
- Experience of budget management and the ability to understand financial information and data
- Demonstrable experience of working in the voluntary sector, or of volunteering

Alignment to Values – Ambitious, Innovative, Supportive, Together and Inclusive

- A high level of commitment, enthusiasm and self-motivation with a flexible and professional approach to work
- A commitment to working co-operatively as part of a team, sharing accountability for success and offering support and feedback to colleagues where appropriate
- Welcoming constructive and challenging conversations
- Good communicator, able to build trust and credibility with a range of internal and external stakeholders
- Self-aware, adaptable and able to work independently